

About Cornerstone Capabilities

Cornerstone Capabilities is a software and consulting company that has changed the face of pricing analytics & revenue growth management with some of the biggest manufacturers in the CPG industry. Cornerstone's offering is centered around our world-class software, AI capabilities, and hands-on consultative approach. Our real-world, senior-level experience ensures that we deliver actionable insights, and accelerated profit growth to our clients, that include Nestle, PepsiCo, Campbell's, Kellogg's, Dare, Maple Leaf, and more!

Job Summary

This position is primarily responsible for providing analytic support directly to our clients, as well as our client facing teams. The Business Analyst will work in partnership with other Cornerstone team members and possess a "can do" attitude to deliver against overall organizational objectives.

Key Responsibilities

- Extraction, organization, manipulation and loading of various sources of client data. E.g. Syndicated, Retailer POS, Financial, and Promotional Calendars
- Subject matter expert in Cornerstone's Curve software, providing client support as required
- Client data management ownership. Responsible for thorough quality checking of data in Curve, including periodic touch points with clients to update as necessary
- Develops client-ready content and materials for working sessions and presentations
- Actively contribute to weekly internal planning & alignment meetings
- Deliver on a range of internal responsibilities to ensure that Cornerstone operates efficiently and with a high degree of accuracy, from the data extraction process right through to customer delivery
- Working directly with clients to ensure they maximize the value they receive by working with Cornerstone!

Skills & Experience Required

- Minimum Bachelor's degree with a preference to Business Administration, Economics, or Business Analytics
- Solution-focused attitude & change management mindset; demonstrated willingness to challenge the status-quo
- Able to work independently, solve problems, and learn new concepts
- Demonstrated proficiency and adaptability to learning new software
- Excellent attention to detail
- Strong business acumen and analytic skills; able to translate findings into clear, actionable insights and recommendations
- Client-first mindset and capability to deal with peaks-and-valleys of workload to deliver on expectations
- Ability to multi-task and pitch in to get projects done

Skills & Experience Desired

- 1-2 years experience within the CPG Industry working with either Retailers or Manufacturers of Consumer Products
- Experience with Nielsen, IRI and Retailer POS data retrieval systems
- Experience with Pricing Analytics

Benefits

- Rapid business and career growth potential... We are expanding!
- Excellent work environment
- Competitive base salary & bonus program (for full time employees)
- Work life balance
- Provides strong development opportunities in working directly with company founders (well respected Senior CPG & Telecom professionals)
- Leading edge technologies in the CPG industry
- Office located in a new development in Vaughan – Hwy 7 & 27
 - Work from home during COVID
 - flexible office hours once COVID restrictions are lifted and it's safe to return

Please note; Education Verification, Reference Checks and Criminal Background Checks will be administered on suitably qualified candidates. If you believe you have the profile we are looking for and you want to build a long and successful career with a company that is “changing the game” in pricing analytics, we look forward to hearing from you!

We thank you for your interest in this opportunity; however only those candidates selected for an interview will be contacted.